



ENTERPRISE OBJECTS
CONSULTING

Enterprise Objects Consulting

Who are we?

We are a boutique software development company based in Buenos Aires, Argentina. Our goal is grow by becoming a preferred partner to our clients for the provision of software development services. We accomplish this by providing high-quality services, a very fair price, and a high degree of transparency in dealing with our customers. You will not get the service you would from a well known, expensive provider. Instead you will get equal or better quality but with personalized attention, long-term commitment and rapid support.

What do we do?

- **Development of custom applications:** we can help you choose the most appropriate development technology and implement a custom business solution for your company. Often you cannot use a canned, existing software package for your special business, or it does not allow you to capture your special knowledge or requirements. A custom applications can give your business an edge over its competitors, as well as carry out activities unique to you.
- **Public websites:** the internet is a formidable medium for making your business known and for providing information and service to your customers. A well-designed system is low on maintenance costs and can serve your business for many years. A poor system can make you quickly lose customers or provide a poor image of you. We strive to help you select the right mix of functionality and presentation, within your cost restrictions, to maximize its impact on your business.
- **Intranet applications:** These are applications for use by your own employees, accessed through a web browser and only from within your own local area network (even if it includes remote sites belonging to your company). Web-technology-based applications are easy to maintain because you do not need to upgrade each user's PC when new versions of your application are released. This is very important if you have more than a handful of users or if some of them are located where it is difficult to provide technical staff to assist them. A Content Management System, used for storing your documents, manuals, procedures, working papers and other reference material used by your staff, is a sample of a typical intranet application. An online events calendar, a news list, a discussion forum, a reporting system or a forms-based system for entering business data are other typical intranet applications.

- **extranet applications:** These applications are similar to intranet applications, but also destined to be used in part by personnel external to your organization, such as partner businesses, providers, large clients, regulatory agencies, bidders, etc. They provide self-service access to specific business processes, with rigorously controlled access. Your business may realize very substantial operating cost savings through these types of applications. You can also create virtual enterprises tying together different companies to provide a solution not feasible in the “bricks and mortar” world.

How do we do it?

In one word, flexibility. We have methodologies, but we strive to adapt to your particular needs and methods, rather than the other way around. You may need a quick and dirty solution or a crafted system designed to last for decades. The same process does not apply to both needs.

There is one area in which we are not flexible: our ethical standards. You will not be overbilled when working with us. Every hour billed will be a real hour worked for you. You will not have automatic 8 billable hours per day. This is an important factor that has earned the trust of our customers over and over. Likewise, we will honestly tell you if you really need a feature or can do it cheaper some other way, just like we will insist in pointing out potential omissions or risks in what you commission from us.

Skills and knowhow

We use many different technologies in our development, because we are not tied down to a rigid methodology or mindset. During over 15 years of development (including in previous incarnations of the company) we have used all the most widely known languages and several specialty technologies as well:

Languages and environments

- Java
- Microsoft Visual Basic and Visual Foxpro
- JSP
- PHP
- ASP
- Laszlo (A Flash UI scripting language)
- PowerBuilder
- C, C++
- 4th Dimension (A 4GL for database applications)
- ScriptBuilder and TAS (Avaya/Lucent Technologies IVR programming languages)
- Eclipse, Websphere, Visual Studio

Operating systems

- Linux, Unix
- Windows NT, 2000, XP, etc
- Macintosh OS-X

Frameworks

- Open-source frameworks and applications like iReport, Jasper, etc.
- Conviveon / Inquire Information Manager (a modern framework for content management systems using JSP and tag libraries)
- WebObjects (an OOP and Object/relational mapping Java framework)
- Typo3 (a sophisticated PHP framework for web/intranet sites)

Our clients

Through many years and under a couple of different company names, we have had the pleasure of working with many clients, including the following:

Adeler Jewelers	Great Falls, Virginia
Agromax SRL	Buenos Aires
Atlantic Research Corporation	Reston, Virginia
Banco COMAFI S.A.	Buenos Aires
Banco Río	Buenos Aires
Bremur S.A.	Tres Arroyos
Cancillería Argentina	Buenos Aires
Capitol Assets Management, Inc.	McLean, Virginia
Embassy of Argentina	Washington, DC
Environmental Mitigation Engineering Co.	Reston, Virginia
Faerman & Solari S.R.L.	Buenos Aires
Falcon Microsystems, Inc.	Landover, Maryland
Fuel and Mineral Resources, Inc.	Reston, Virginia
Globalnet, Inc.	Reston, Virginia
Health Consulting Group SA	Buenos Aires
Information Research Corporation	Charlottesville, Virginia
International Association of Fire Fighters	Washington, DC
Julio F. A. Aurelio S.A.	Buenos Aires
Ledesma S.A.	Buenos Aires
Loma Negra S.A.	Buenos Aires
LiveCargo, Inc.	Greensboro, NC
Microsoft Corporation	Seattle, Washington
Ministerio del Interior	Buenos Aires
Nosis S.A.	Buenos Aires
Optimized Applications, LLC	Greensboro, NC
Orígenes AFJP	Buenos Aires
PlanetaMedico.com	Buenos Aires
R&R Realty Corporation	Washington, DC
Reuters Argentina	Buenos Aires
Secretaría de Industria, Comercio y Minería	Buenos Aires
Shepherd Medical Systems	Sylva, NC
Syzygy Development Corporation	Atlanta, Georgia
Telecomunicaciones y Sistemas S.A. (TYSSA)	Buenos Aires
Telefónica de Argentina S.A.	Buenos Aires
Trace, Inc.	Arlington, Virginia
Unilever de Argentina S.A.	Buenos Aires
United States Trade & Development Program	Rosslyn, Virginia
Upstairs/Downstairs Catering & Deli	Washington, DC

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